



CEMINDO GEMILANG

# Sustained Growth

## 9M 2022 Performance Results



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# 9M 2022 Performance Results



### Net Revenue

Increased 17.5% YoY



### EBITDA

Maintained EBITDA to Rp 1.45 T



### EBITDA Margin

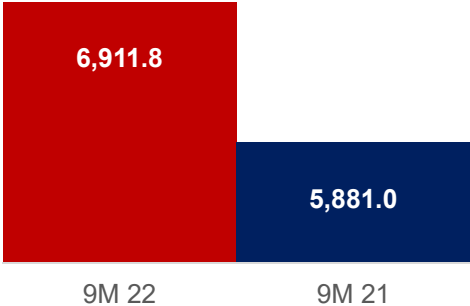
EBITDA margin is 21%



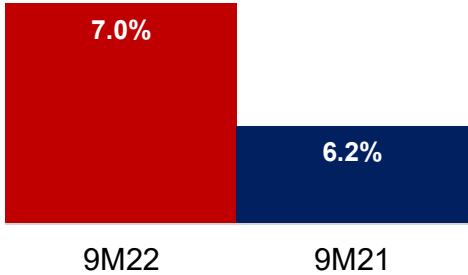
### Market Share

Indonesia market share increased from 6.2% to 7.0% YoY

Revenue (Rp bn)



Indonesia Market Share



# 9M Performance Results Statement



On release of the Q3 2022 Report, **Pak Ameesh Anand, Finance Director** stated :

- Year 2022 has been a challenging year for Cement Industry worldwide, as major input costs mainly energy and logistic costs have risen much higher than general inflation rate.
- With astute planning and keeping a close relationship with vendors, we have been able to secure major part of our coal requirement through the DMO route containing some part of our costs. We are thankful to the Asosiasi Semen Indonesia (ASI) and the Government of Indonesia for making this possible for Cement manufactures in Indonesia.
- Despite the challenges above, we have been able to increase our revenue by 17.5% on YoY basis and maintain EBITDA to about Rp 1.45 T for the same period.
- With refinancing of our Rp loan to US\$ completed in December 2021, we have also been able to bring interest expenses down by about IDR 84 bio that is about 6.35% of sales from 8.9% of sales for the same period last year.
- On 4Q, we continue to face global slowdown in Economy and continue to find innovative ways to increase our sales and profitability. We are confident that we will be able to meet our target revenue growth of 15% for 2022.

# Innovation Awards



PT. Cemindo Gemilang Tbk launched **Semen Merah Putih Watershield**, the first Cement in Indonesia that has water repellent ability.

Watershield Technology provides many advantages compared to ordinary cement, such as protection against water seepage, moisture, preventing rust and corrosion in building structures, and providing a smoother wall surface.



Company was awarded two awards from INFOBRAND.ID & TRAS N CO RESEARCH namely :

- **Top Innovation Choice Award 2022 (Semen Watershield) and**
- **First in Indonesia Award 2022 (Semen Watershield)**



# CEMINDO GEMILANG

A : Investor Relations Office | Gama Tower 43th Floor, Jl H.R. Rasuna Said Kav C-22, Jakarta

E : [investor@cemindo.com](mailto:investor@cemindo.com)

W: [cemindo.com](http://cemindo.com) | [semenmerahputih.com](http://semenmerahputih.com)

